# SECOND QUARTER RESULTS \* FINANCIAL STATEMENT AND RELATED ANNOUNCEMENT

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<sup>\*</sup> Asterisks denote mandatory information

Name of Announcer *	NERATELECOMMUNICATIONS LTD
Company Registration No.	197802690R
Announcement submitted on behalf of	NERATELECOMMUNICATIONS LTD
Announcement is submitted with respect to *	NERATELECOMMUNICATIONS LTD
Announcement is submitted by *	Tan Cher Liang
Designation *	Company Secretary
Date & Time of Broadcast	14-Jul-2012 17:48:35
Announcement No.	00002

#### >> ANNOUNCEMENT DETAILS

The details of the announcement start here ...

For the Financial Period Ended *	30-06-2012
Description	Please see attached.
Attachments	<pre>Q22012_Results.pdf Total size = 95K (2048K size limit recommended)</pre>

# **NERA TELECOMMUNICATIONS LTD**

(Co. Reg. No. 197802690R)

UNAUDITED SECOND QUARTER FINANCIAL STATEMENTS AND DIVIDEND ANNOUNCEMENT FOR THE PERIOD ENDED 30 JUNE 2012

# PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income or a statement of comprehensive income for the group together with a comparative statement for the corresponding period of the immediately preceding financial year.

		Group					Group	
			2nd Quarter	r		Perio	d ended 30	June
				Increase/				Increase/
		2012	2011	(Decrease)		2012	2011	(Decrease)
	Note	S\$'000	S\$000	%	L	S\$'000	S\$'000	%
Tumover		41,726	35,764	16.7		85,270	71,713	18.9
Cost of sales		(29,615)	(25,993)	13.9	L	(57,705)	(52,222)	10.5
Gross profit		12,111	9,771	23.9		27,565	19,491	41.4
Other operating income		917	1,296	(29.2)	- 1	2,080	3,697	(44.3)
Distribution and selling expenses		(5,859)	(5,727)	23		(11,786)	(12,333)	
Administrative expenses		(2,844)	(1,899)	49.8		(5,257)	(3,947)	33.2
Other operating expenses		(384)	(513)	(25.1)	L	(768)	(984)	(22.0)
Profit from operations		3,941	2,928	34.6		11,814	5,924	99.4
Financial expenses		(68)	(80)	(15.0)		(101)	(141)	1 ' '
Financial income		45	54	(16.7)		85	120	(29.2)
Profit after financial items		3,918	2,902	35.0		11,798	5,903	99.9
Share of results of an associate		277	131	111.5	L	480	150	220.0
Profit before taxation		4,195	3,033	38.3		12,278	6,053	102.8
Taxation		(851)	(522)	63.0		(2,442)	(1,257)	94.3
Profit after taxation		3,344	2,511	33.2		9,836	4,796	105.1
Other comprehensive income / (expense) :								<u>.</u>
Foreign currency translation of financial statements of foreign operations	1	159	(166)	N.M		271	(142)	NM
Total comprehensive income for the period		3,503	2,345	49.4		10,107	4,654	117.2

			Group				Group	
		2	nd Quarter			Period ended 30 June		
		2012	2011	Increase / (Decrease)		2012	2011	Increase / (Decrease)
		S\$'000	S\$'000	%		S\$'000	S\$'000	%
Profit for the period is arrived at after crediting /			***					
(charging) the following :						Ì		
Adjustments for (under) / over provision of tax in respect								
of prior years		50	-	100.0		50	(24)	N.M.
Amortisation of intangible asset		(16)	(16)	0.0		(32)	(32)	0.0
Depreciation	(1)	(776)	(737)	5.3		(1,774)	(1,457)	21.8
Foreign exchange loss		(370)	(258)	43.4		(733)	(375)	95.5
Interest expense		(2)	(1)	100.0		(2)	(2)	0.0
Interest income	(2)	45	54	(16.7)		85	120	(29.2)
Net gain / (loss) on disposal / wrtie-off of property, plant and equipment		3	1	200.0		(3)	1	N.M.
Writeback / (Allowance) for doubtful debts		106	(47)	N.M.		118	(3)	N.M.
Writeback / (Allowance) for stock obsolesence		64	(39)	N.M.		17	(16)	N.M.
Provision for warranty		(531)	(163)	225.8		(169)	(543)	(68.9)
Gross profit as a percentage of turnover		29.0%	27.3%	1.7		32.3%	27.2%	5.1
Profit for the period as a percentage of turnover		8.0%	7.0%	1.0		11.5%	6.7%	4.8
Other information					ļ			
Profit for the period attributable to equity shareholders								
of the Company as a percentage of issued capital								
and reserves at end of period		4.7%	4.8%	(0.1)		13.8%	9.1%	4.7

# N.M. Not meaningful

# Notes:

- (1) The increase in depreciation resulted from more point-of-sale terminals purchased for leasing.
- (2) The lower interest income for Q2 2012 and 1H 2012 as compared to the corresponding periods were mainly because there was no interest income from the associate in 2012.

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

		Gro	oup	Т	Com	pany
Balance Sheet as at		30/6/2012 S\$'000	31/12/2011 S\$'000		30/6/2012 S\$'000	31/12/2011 S\$'000
Equity				ſ		
Share capital	ļ	29,909	29,909	-	29,909	29,909
Revenue reserve		43,664	33,828	-	33,812	28,118
Translation reserve		(2,220)	(2,491)	ļ	-	
	ŀ	71,353	61,246	ŀ	63,721	58,027
Non current assets						
Property, plant and equipment		7,532	7,788	١	3,356	3,966
Intangible asset		1,193	1,225	-	1,193	1,225
Investment in subsidiaries			- 1	-	4,602	4,602
Investment in an associate	-	2,588	2,042	-	199	199
Finance lease receivable	l	207	321	ļ	-	-
Deferred tax assets		2,388	2,375	ı	416	427
0.000 (0.0.00)		13,908	13,751	[	9,766	10,419
Current assets						
Stocks		2,163	3,245		573	1,799
Contract work-in-progress	-	19,347	20,541	١	8,632	12,295
Trade receivables		52,643	56,272	1	28,155	27,408
Finance lease receivable	ı	245	288	١	20,100	
Other receivables, deposits and prepayments		2,668	2,289	١	550	1,099
Due from subsidiaries (trade)		2,000	2,203	١	15,021	11,616
Due from subsidiaries (non-trade)		_	_		3,471	325
, , ,		246	503		246	503
Due from an associate (trade) Cash and cash equivalents		54,334	46,535		45,156	39,821
Total current assets		131,646	129,673	ı	101,804	94,866
Total current assets		107,010		ı		
Current liabilities				ļ		
Trade payables		46,626	54,047	1	31,401	30,384
Other payables and accruals		18,122	19,111		11,146	11,868
Due to subsidiaries (non-trade)		-	-		387	402
Due to an associate (non-trade)		582	24		-	
Provision for taxation		3,521	3,027		2,492	2,156
Provision for warranty		5,329	5,934		2,423	2,448
Obligations under finance leases		21	28		-	-
Total current liabilities		74,201	82,171		47,849	47,258
Net current assets		57,445	47,502		53,955	47,608
Non current liabilities						
Obligations under finance leases		-	(7)			
Net Assets		71,353	61,246		63,721	58,027
110010000		,				

# 1(b)(ii) Aggregate amount of group's borrowings and debt securities

# Amount repayable in one year or less, or on demand

As at 3	0/6/2012	As at 31	1/12/2011
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
21	-	28	

# Amount repayable after one year

As at 3	0/6/2012	As at 31	/12/2011
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
-	-	7	

# Details of any collateral

Hire purchase obligations of S\$21,000 are secured on three motor vehicles.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group		Group		
	2nd Qt	uarter		ed 30 June	
	2012	2011	2012	2011	
	S\$000	S\$'000	S\$'000	S\$'000	
Cash flows from operating activities					
Profit before taxation	4,195	3,033	12,278	6,053	
Adjustments for:					
Amortisation of intangible asset	16	16	32	32	
Depreciation of property, plant and equipment	776	737	1,774	1,457	
Interest expense	2	1	2	2	
Interest income	(45)	(54)	(85)	(120)	
Net (gain) / loss on disposal / write-off of property, plant and	(.9)	(0.)		( )	
equipment	(3)	(1)	3	(1)	
(Writeback) / Allowance for doubtful debts	(106)	47	(118)	3	
(Writeback) / Allowance for stock obsclescence	(64)	39	(17)	16	
Provision for warranty	531	163	169	543	
Share of results of an associate	(277)	(131)	(480)	(150)	
Operating profit before working capital changes	5,025	3,850	13,558	7,835	
Decrease / (increase) in :					
Stocks	217	(217)	1,104	763	
Contract work-in-progress	(6,811)	(9,521)	1,194	(4,458)	
Trade receivables	5,950	4,242	3,748	177	
Finance lease receivables	64	-	157	-	
Other receivables, deposits and prepayments	(371)	1,607	(379)	1,802	
Changes in related companies and associate balances	993	1,743	815	3,903	
(Decrease) / increase in :					
Trade payables	(580)	5,512	(7,421)	8,388	
Other payables and accruals	(1,387)	1,204	(1,266)	1,804	
Provision for warranty	(463)	(125)	(762)	(261)	
Cash flows from operations	2,637	8,295	10,748	19,953	
Interest paid	(2)	(1)	(2)	(2)	
Income taxes paid	(1,590)	(1,191)	(1,960)	(1,206)	
Net cash flows from operating activities	1,045	7,103	8,786	18,745	
Cash flows from investing activities					
Proceeds from disposal of fixed assets	24	18	33	25	
Purchase of fixed assets	(983)	(617)	(1,306)	(1,004)	
Purchase of intangilde asset	\ <del>-</del>	`- 1	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	(1,289)	
Interest received	45	54	85	120	
Net cash flows used in investing activities	(914)	(545)	(1,188)	(2,148)	
Cash flows from financing activities				(44.470)	
Dividend paid to shareholders		(14,476)	- 46	(14,476)	
Repayment of obligations under finance leases	(7)	(8)	(14)		
Net cash flows used in financing activities	(7)	(14,484)	(14)	(14,492)	
Net decrease in cash and cash equivalents	124	(7,926)	7,584	2,105	
Effect of exchange rate changes	196	(74)	215	(16)	
Cash and cash equivalents at beginning of the period	54,014	50,080	46,535		
Cash and cash equivalents at end of the period	54,334	42,080	54,334	42,080	

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

For 2nd Quarter ended 30 June	Share Capital S\$'000	Revenue Reserve S\$'000	Translation Reserve S\$'000	Total S\$'000
Group	00000	40.000	(0.370)	67 050
Balance as at 1.4.2012	29,909	40,320	(2,379)	67,850
Total comprehensive income for the period	-	3,344	159	3,503
Balance as at 30.6.2012	29,909	43,664	(2,220)	71,353
			(= (= ))	
Balance as at 1.4.2011	29,909	37,084	(2,421)	64,572
Total comprehensive income for the period	-	2,511	(166)	2,345
Dividend paid	-	(14,476)	**	(14,476)
Balance as at 30.6.2011	29,909	25,119	(2,587)	52,441
Company				
Balance as at 1.4.2012	29,909	31,015	-	60,924
Total comprehensive income for the period	-	2,797	-	2,797
Balance as at 30.6.2012	29,909	33,812	-	63,721
Balance as at 1.4.2011	29,909	29,929	-	59,838
Total comprehensive income for the period	-	3,484	-	3,484
Dividend paid	-	(14,476)	<u>-</u>	(14,476)
Balance as at 30.6.2011	29,909	18,937		48,846

	Share	Revenue	Translation	Total
For Period ended 30 June	Capital	Reserve	Reserve	
	S\$'000	S\$'000	S\$'000	S\$'000
Group	1		(* (*)	04.040
Balance as at 1.1.2012	29,909	33,828	(2,491)	61,246
Total comprehensive income for the period	-	9,836	271	10,107
Balance as at 30.6.2012	29,909	43,664	(2,220)	71,353
Balance as at 1.1.2011	29,909	34,799	(2,445)	62,263
Total comprehensive income for the period	_	4,796	(142)	4,654
Dividend paid	_	(14,476)	, <u> </u>	(14,476)
Balance as at 30.6.2011	29,909	25,119	(2,587)	52,441
Company				
Balance as at 1.1.2012	29,909	28,118	_	58,027
Total comprehensive income for the period	,	5,694	-	5,694
Balance as at 30.6.2012	29,909	33,812	-	63,721
Balance as at 1.1.2011	29,909	28,281	-	58,190
Total comprehensive income for the period		5,132	-	5,132
Dividend paid	<u> </u>	(14,476)	-	(14,476)
Balance as at 30.6.2011	29,909	18,937		48,846

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

There has been no change in the Company's share capital since 31 March 2012. The share options granted under the Employees' Share Option Scheme 2002 expired on 28 February 2012. As at 30 June 2011, there was no share options granted (30 June 2011: 987,000 share options @ S\$0.625). There was no treasury share in issue as at the end of the current financial period (30 June 2011: nil).

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding financial year.

The total number of issued shares excluding treasury shares as at the end of the current financial period was 361,897,000 shares (31 December 2011 : 361,897,000).

(1)(d)(iv) A statement showing all sales, transfers, disposal, cancellation and / or use of treasury shares as at the end of the current financial period reported on.

Not applicable

1(e) Negative assurance confirmation on interim financial results under Rule 705(4) of the SGX-ST.

To the best of our knowledge, nothing has come to the attention of the Board of Directors which may render the second quarter financial statements for the period ended 30 June 2012, to be false or misleading in any material respect.

On behalf of the Board

S Chandra Das Chairman

Ang Seong Kang, Samuel
President and Chief Executive Officer

2. Whether the figures have been audited, or reviewed and in accordance with which standard or practice [e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or an equivalent standard].

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting period as in the latest audited annual financial statements for the financial year ended 31 December 2011 except as described in Section 5 below.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group has adopted the new and revised Singapore Financial Reporting Standard ("FRSs") that are mandatory for the financial year beginning on or after 1 January 2012, where applicable. The adoption of these standards did not result in substantial changes to the Group's accounting policies, and there is no material impact on the revenue reserve of the Group as at 1 January 2012.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Gro 2nd Qu	•	Group Period ended 30 Jun		
	2012	2011	2012	2011	
Earnings per Ordinary Share for the period based on net profit attributable to shareholders:	(cents)	(cents)	(cents)	(cents)	
(i) basic earnings per share	0.92	0.69	2.72	1.33	
(ii) fully diluted earnings per share	0.92	0.69	2.72	1.33	

Basic earnings per ordinary share for the financial period ended 30 June 2012 was calculated based on the weighted average number of shares in issue of 361,897,000 {2010 : 361,897,000} ordinary shares. Fully diluted earnings per ordinary share for the financial period ended 30 June 2012 was calculated based on the adjusted weighted average number of shares in issue (adjusted for the effects of dilutive options) of 361,897,000 ordinary shares {2011 : based on weighted average number of shares in issue (adjusted for the effects of dilutive options) of 361,897,000 ordinary shares}.

7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year.

Net Asset Value per ordinary share based on issued share capital

Group		Company	
30/6/2012 (cents)	31/12/2011 (cents)	30/6/2012 (cents)	31/12/2011 (cents)
19.72	16.92	17.61	16.03

Net asset value per ordinary share as at 30 June 2012 and 31 December 2011 was calculated based on the number of shares in issue of 361,897,000 ordinary shares.

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### (a) Turnover

On a Q on Q comparison, turnover in Q2 2011 increased 16.7% (\$5.9 million) from \$35.8 million to \$41.7 million. Compared to 1H 2011, turnover for 1H 2012 increased 18.9% (\$13.6 million) from \$71.7 million to \$85.3 million.

The increase in turnover for the quarter and for the half year resulted from higher turnover from both the Telecom and Infocomm business segments.

#### Telecommunications (Telecom)

On a Q on Q comparison, turnover in Q2 2012 increased 44.7% (\$3.4 million) from \$7.6 million to \$11.0 million. Compared to 1H 2011, turnover for 1H 2012 increased by 45.7% (\$9.5 million) from \$20.8 million to \$30.3 million.

The increase in turnover resulted from higher sales of microwave radio equipment in the Wireless Infrastructure Network business area. The new markets in Middle East and North Africa ('MENA') contributed revenue of \$5.9 million for the quarter and \$18.2 million for 1H 2012, where there were only \$2.0 million revenue in Q2 2011 and 1H 2011. The increase was partially offset by lower sales of satellite terminals in the Satellite business area.

#### Infocomm

On a Q on Q comparison, turnover in Q2 2012 increased 9.3% (\$2.6 million) from \$28.1 million to \$30.7 million. The increase was mainly due to higher sales of point-of-sales terminals and services in the Enterprise market sector, partially offset by lower sales of network equipment to the Service Provider market sector.

Compared to 1H 2011, turnover for 1H 2012 increased 8.0% (\$4.1 million) from \$50.9 million to \$55.0 million. The resulted from higher sales of point-of-sales terminals and services in the Enterprise market sector and higher sales of network equipment to the Service Provider market sector.

#### (b) Gross Profit

On a Q on Q comparison, gross profit for Q2 2011 increased 23.9% from \$9.8 million to \$12.1 million. Gross margin % ("GM%") improved from 27.3% to 29.0%.

Compared to 1H 2011, gross profit for 1H 2012 increased 41.4% from \$19.5 million to \$27.6 million. GM% improved from 27.2% to 32.3%.

The improvement in gross profit and GM% from both the Telecom and Infocomm business segments can be attributed higher revenues, more competitive products and sales mix in product, project and services.

#### (c) Operating Expenses

On a Q on Q comparison, total operating expenses increased 12.3% from \$8.1 million to \$9.1 million. Compared to 1H 2011, total operating expenses increased slightly by 2.9% from \$17.3 million to \$17.8 million.

Distribution and selling expenses increased slightly by 2.3% (\$0.1 million) for the quarter but decreased 4.4% (\$0.5 million) for 1H 2012. The decrease for 1H 2012 was mainly due to lower payroll and operational costs of the MENA market resulting from lower headcount.

Administrative expenses increased significantly by 49.8% (\$0.9 million) for the quarter and 33.2% (\$1.3 million) for 1H 2012 mainly due to costs incurred of \$0.8 million in relation to the Scheme of Arrangement announced on 10 February 2012.

# (d) Profit Before Taxation ('PBT')

On a Q to Q basis, PBT for Q2 2012 increased 38.3%. PBT as a percentage of turnover ("PBT %") improved from 8.5% to 10.0% for the quarter. Compared to 1H 2011, PBT for 1H 2012 increased significantly by 102.8%. PBT% improved from 8.4% to 11.5% for the half year.

The improvement in PBT for the quarter and half year was mainly due to higher turnover, improvement in the GM% and higher contribution from the associate, partially offset by lower other operating income due to lower accounts receivable collection fee in relation to an OEM agreement signed on 19 January 2011.

# (e) Cash flow

For Q2 2012 and first half of 2012, the Group was able to generate positive cashflows from operating activities.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

N.A.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group's business comprises of two main business segments, namely Telecommunications and Infocommunications.

#### Telecommunications (Telecom)

The Telecommunications business segment comprises of two main business areas : Wireless Infrastructure Network ('WIN') and Satellite Communications.

In 1H 2012, the Group's Telecom business segment secured approximately \$38.9 million in order intake, an increase of 78.4% compared to \$21.8 million in 1H 2011 as a result of microwave radio orders received from the MENA markets and orders for non point-to-point in-building coverage and wifi solutions from the AsiaPac markets.

Wireless Infrastructure Networks (WIN)

In the WIN business area, more mobile operators are revising their data usage pricing plan and moving away from unlimited data usage plan and introduced capping on data plans to improve the quality of mobile broadband services. With this trend, we believe mobile operators will expand and increase their network capacity, coverage and capabilities to target the huge data demand from mobile broadband users. Mobile operators will continue to demand for lower operating and capital expenditures for their 3G/LTE (Long Term Evolution) network rollout and expect their vendors to provide business-driven high performance, flexible and cost effective end-to-end wireless solutions to meet their customers' needs.

The Group has expanded its product portfolio and will focus on end-to-end wirelsss infrastructure networks and solutions, from traditional point-to-point trunk and access radios to point-to-multi-point radios, in-building and outdoor mobile coverage solutions, wifi 3G data offload and performance networks to its mobile customers in Asia Pacific and MENA markets.

In addition to the mobile markets, the Group will promote its suite of WIN products and solutions to the Defence, Broadcasting and Utilities market sectors.

We expect competition in the Telecom business segment to remain intense with many equipment vendors aggressively engaging in trying to gain market share by bundling and special pricing to win key projects. The financial crisis in Europe and unclear spectrum, licencing and regulatory framework in some countries are causing some operators to take a more cautious approach in their network investments.

# Satellite Communications

The satellite business for land, mobile and handheld market remains stable.

The Group will continue to offer its current range of land, marine and handheld Inmarsat, Thuraya and other satellite communication products, solutions and services to Satellite Operators, ISP, Broadcasters, Government, Oil / Gas / Maritime and Enterprises market sectors, and continue to seek new products and business opportunities in other satellite market such as VSAT and DTH antenna systems.

#### Infocomm (IF)

In the Infocomm business segment, the Group will focus on offering products and solutions from the Network Infrastructure and Payment Solutions business areas to three key market sectors, namely Service Providers, Enterprises and the Government, Transportation and Utilities sectors.

In 1H 2012, the Group's Infocomm business segment managed to secure approximately \$60.9 million in order intake, an increase of 8.0% compared to \$56.4 million in 1H 2011.

In the Service Providers market sector, the Group believes that telecom operators will continue to expand their networks to meet the demands of bandwidth-hungry smart devices (tablets, etc.) used by their customers. The Group will focus on providing high performance IP, Optical and Broadcast, Security, Data Centres and Cloud infrastructure networks, product and solutions to our Service Providers customers.

In the Enterprise market sector, the Group believes that corporate IT spending will grow as customers need to upgrade, refresh or invest in new network infrastructure to address the security challenges as a result of greater workforce mobility, multi-devices and remote access to improve their competitiveness. The Group will provide enterprise-class network infrastructure products and services to help enterprises address their security concerns, network capacity, capabilities and efficiencies to improve our customers' competitiveness.

In the Enterprise's Banking, Finance and Retail market sector, customers in the region will continue to deploy new point-of-sale ("POS") terminals and payment infrastructure as well as outsourcing certain part of their payment infrastructure. The Group will offer direct sales of POS terminals and outsourcing alternatives to its customers. The Group will focus on offering end-to-end payment systems, security and network infrastructure products and solutions to financial institutions and retailers.

In the Government, Transport and Utilities market sector, IT spending for network infrastructure products and solutions remains positive, driven by government initiatives to lower costs and improve public services. The Group will continue to focus on providing various network infrastructure, integrated communication solutions, dedicated communication networks and payment solutions to customers in these sectors.

Competition in the Infocomm industry remains competitive with many tiers of competitors such as local resellers, distributors and system integrators partnering equipment manufacturers, offering various product and technology alternatives to telecom operators.

#### 11. Dividend

# (a) Current Financial Period Reported On

The Directors are pleased to recommend an interim dividend as follow:

Name of Dividend	Interim (one-tier)
Dividend Type	Cash
Dividend Amount per Share (in cents)	4 cents
Tax Rate	Tax exempt

# (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

None

#### (c) Date payable

3 August 2012

#### (d) Books closure date

**NOTICE IS HEREBY GIVEN** that the Register of Members and Share Transfer Books of the Company will be closed on 25 July 2012 for the preparation of dividend warrants.

Duly completed registrable transfers received by the Company's Share Registrar, Boardroom Corporate & Advisory Services Pte. Ltd. at 50 Raffles Place #32-01, Singapore Land Tower, Singapore 048623 up to 5.00 p.m. on 24 July 2012 will be registered to determine shareholders' entitlements to the said dividend. Members whose Securities Accounts with The Central Depository (Pte) Limited are credited with shares at 5.00 p.m. on 24 July 2012 will be entitled to the proposed dividend.

12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable

13. If the Group has obtained a general mandate form shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

Not applicable

#### BY ORDER OF THE BOARD

Tan Cher Liang Company Secretary

14 July 2012